



Ongoing Webinar Series Hosted for Veteran-Owned Small Businesses Has National Reach

WV Surplus recently partnered with several other organizations to present a series of webinars on the Veterans Small Business Enhancement Act of 2018, which allows veteran-owned businesses access to retired federal property. The first webinar, "An Orientation to Federal Surplus for Veteran Businesses," was presented by WV Surplus on June 27, 2024. An additional session, "VetCert: Certification for Veteran-Owned Small Businesses [VOSB]" was held on July 11, 2024, and a session on SAM.gov registration is scheduled for July 18, 2024.

More than 45 individuals attended the first presentation by WV Surplus. While this webinar series was designed for West Virginia VOSBs, it had many attendees from outside the state, including Kentucky, Florida, Alaska, Wyoming, Texas, and Pennsylvania.

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In Other News...

■ A Message from WV Surplus:

Spring and Summer Changes Keep WV Surplus Busy

- Customer Appreciation Day a Success for WV Surplus
- WV Surplus Staff Member Recognized with Department Award
- WV Surplus Announces Staffing Change

WV Surplus Hosts Open House For Eligible Organizations

On May 22, 2024, WV Surplus hosted its annual outreach event for eligible organizations. Due to COVID-19 and scheduling conflicts, this is the first time the Open House for Eligible Organizations has been in person since 2019. This event was open to nonprofits, local municipalities, state agencies, and other eligible organizations, including churches, school boards, and volunteer fire departments.

"I am so pleased that we were able to host this event at the warehouse," said Purchasing Director Samantha Willis. "While our online webinars have had great success, there is something very special about meeting with individuals face-to-face and discussing the ways WV Surplus can help their programs."

During the open house event, attendees were able to shop in the

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Spring and Summer Changes Keep WV Surplus Busy

With spring behind us and summer underway, things are heating up at WV Surplus.

We have been lucky to have recently had three big opportunities to educate people about what WV Surplus has to offer. The first event was our in-person Open House for Eligible Organizations (see Page 1). This was the first time this event has been offered in-person since 2019. It was so wonderful to invite members of our community to visit us and learn how our programs can benefit their organizations.

The second was our annual Customer Appreciation Day. As the only day of the year that WV Surplus offers extended hours, this event is always highly anticipated. Thank you to our loyal customers who visited and welcome to the many individuals who joined us for the first time! Check out Page 3 to see photos from this event!

Finally, our third educational event was our presentation for veteran owned small businesses (VOSB). While this program was signed into law in 2019, it is still fairly new, with

WV Surplus receiving its first registered veteran in 2022. This presentation was attended by veterans from across the country and was part of an ongoing educational webinar series for these individuals. While WV Surplus will not be directly presenting at these other trainings, we are proud to be assisting in these educational opportunities for our VOSBs.

This quarter, WV Surplus experienced a big change with the departure of Tina Desmond. Desmond joined the Purchasing Division in early 2024 as the new WV Surplus Manager. While we are sad to see her go, we would like to thank her for her service at WV Surplus and wish her the best in her new position with the Division of Administrative Services.

Staffing updates do not always bring bad news though! We are excited to announce that longtime WV Surplus employee Frankie Sisson has transitioned to the role of vehicle coordinator. Sisson had been working with our vehicle program for the past several years. His in-



sights and hard work will continue to be appreciated in this new role.

And, in other staff news, WV Surplus driver Jason Hayes was also recognized by his peers as the *Employee of the Month* for the Department of Administration. His hard work, dedication, and positive attitude are just some of the many reasons this award was well deserved. Hayes will now be in the running for the *Employee of the Year* award in December.

As we continue into the summer months, we encourage you to reach out with any questions or suggestions by emailing wvsasp@wv.gov.

Stay cool and we hope to see you soon!

OPEN HOUSE

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WV Surplus Warehouse Supervisor Matt Harper presented two educational sessions at the 2024 Open House for Eligible Organizations.

warehouse, meet with staff, and check the status of their *Application for Eligibility* with WV Surplus. There were also two scheduled presentations of "An Orientation to WV Surplus" which provided a highlevel overview on the state and federal surplus property programs to registered eligible organizations.

The open house was attended by more than 20 individuals from 10 different organizations, including the Jackson County Community Foundation, Pinch Volunteer Fire Department, the Town of Ceredo, the Bureau for Senior Services, and Facing Hunger Food Bank. Several staff members from the West Virginia Symphony were also able to select needed office furniture.

"Eligible organizations in West Virginia provide important services around our state," said Willis. "It is a privilege for WV Surplus to support them in their efforts."

Annual Customer Appreciation Day a Success for WV Surplus

Each June, the West Virginia State Agency for Surplus Property (WV Surplus) hosts its annual Customer Appreciation Day event. This event, which includes a special after-hours reception, allows WV Surplus staff to celebrate their customers with light refreshments and extended shopping hours.

This year's reception was on June 11, 2024. Those who attended shopped for items such as furniture, vehicles, and office supplies.

State employees, except for Purchasing Division employees, may acquire property from WV Surplus for personal use as long as they purchase as a member of the public.

To learn more, visit *WVSurplus.gov* or call 304-766-2626. WV Surplus also maintains a Facebook page at *www.facebook/WVSurplus*.







WV Surplus Staff Member Recognized with Department Award

Jason Hays, a Driver 3 for WV Surplus, was selected as the Department of Administration's *Employee of the Month* for June 2024.

Hays joined WV Surplus in August 2023 and previously worked for the Department of Agriculture for 18 years. His duties include driving the tractor trailer to pick up retired state property, putting items on the warehouse floor, cleaning, and assisting with customers.

"Jason displays a 'can do' attitude. He always has a smile on his face and is willing to do any task asked of him," said the co-worker who nominated him. "He consistently shows initiative in performing tasks that need to be done and works tirelessly in the warehouse. He is constantly looking for work to do and will help his co-workers without being asked. He can be relied on to get the job done and is a good role model for his co-workers. He also provides excellent customer service to both internal and external customers. He goes above and beyond to make customers happy while adhering to laws, rules, and policies."

When he's not working at WV Surplus, Hays enjoys working around his house in Elkview and fishing. He is also an active member of his church.

Congratulations to Jason on this well-deserved honor!



Jason Hays June Employee of the Month Dept. of Administration

VETERAN WEBINAR

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Webinar attendees learned the history of the program, how to certify and then apply with WV Surplus, what compliance requirements they will need to follow when property is obtained, and viewed a live demonstration on how to screen for property.

"WV Surplus has helped several veterans in West Virginia acquire property, and we want to help others achieve this same success," said Purchasing Director Samantha Willis. "We are also excited to be joining so many wonderful organizations for this webinar series to help educate veterans about this program."

For this webinar series, the WV Surplus is working with the West Virginia Department of Agriculture's Veterans & Heroes to Agriculture Program, the Veterans Business Outreach Center at Old Dominion University, the West Virginia Women's Business Center, the Regional Contracting Assistance Center, Inc. APEX Accelerator, and the West Virginia Small Business Administration.

A recording of this webinar has been posted to *https://youtu.be/tqTN9Imux2k*. For more information, visit *WVSurplus.gov* and select "Veterans" under the Programs menu. A recording of the VetCert webinar is not available. To register for the session on July 18, visit *https://tinyurl.com/VeteranTraining*.

Do I Qualify as a Veteran Owned Small Business?

<u>All</u> of these must be true of you or another veteran at your company:

- One of you owns 51% or more of the company you want to register, and
- One of you has full control over the day-to-day management, decision-making, and strategic policy of the business, and
- One of you has the managerial experience needed to manage the business, and
- One of you is the highest-paid person in the company (or can provide a written statement explaining why your taking lower pay helps the business), and
- One of you works full-time for the business, and
- One of you holds the highest officer position in the company

To be considered a qualifying veteran, at least <u>one</u> of these must be true:

- They served on active duty with the Army, Air Force, Navy, Marine Corps, or Coast Guard for any length of time and didn't receive a dishonorable discharge, or
- They served as a Reservist or member of the National Guard and were called to federal active duty or were disabled from a disease or injury that started or got worse in the line of duty or while in training status, or
- They must be considered a service-disabled veteran who possesses either a disability rating letter issued by the VA establishing a Service-connected rating between 0 and 100 percent, or a disability determination from the Department of Defense.

What type of property is available to VOSBs through the Federal Property Program?

- A/C Equipment
- Bicycles
- Boats
- Computers
- Construction Equipment
- Fire Trucks
- Food Preparation
- Household
- Industrial/Trade Machinery

- Lab Equipment
- Lighting
- Medical, Dental, and Veterinary Equipment and Supplies
- Musical Instruments
- Mobile Homes
- Office Equipment
- Photography Equipment
- Recording Equipment

- Recreation
- Recycling, Reclamation and Disposal Equipment
- Refrigeration
- Tires
- Tools
- Trailers
- Tractors
- And more!

We Want to Hear From You! Click to Contact WV Surplus!

WV Surplus Announces Staffing Change

Those individuals shopping for vehicles at WV Surplus will see a familiar face in a new role. WV Surplus is pleased to announce that Franklin "Frankie" Sisson is its new vehicle coordinator.

Sisson began working at WV Surplus in 2019 as a warehouse laborer before transitioning to the vehicle sales section. His experience working in that section makes him a natural fit for the vehicle coordinator position.

"I am excited to keep growing my career at WV Surplus in this newest position," said Sisson.

A resident of Alum Creek, Sisson enjoys spending his free time with friends and family.

Congratulations Frankie on this new position!



Frankie Sission is the new vehicle coordinator at WV Surplus.

West Virginia State Agency for Surplus Property

Hours: 9:00 a.m.-4:00 p.m., Monday through Friday, excluding state holidays

Specializing in:

- Office furniture and equipment
- Shop equipment
- Electronic equipment
- Tires, engines, and vehicle parts
- Rolling stock and heavy equipment
- Plus many more items

Information: For property information and availability, contact the Federal or State Warehouse Supervisors at 304-766-2626 or toll-free at 800-576-7587.

Terms: All organizations must pay by check or credit card. No cash transactions permitted.

The Property Connection

This online publication is made available to all eligible participants of the West Virginia State Agency for Surplus Property on a quarterly basis.

For additional information on becoming an eligible organization, please call 304-766-2626 or complete an *Application for Eligibility* at:

WVSurplus.gov

Jim JusticeGovernor State of West Virginia

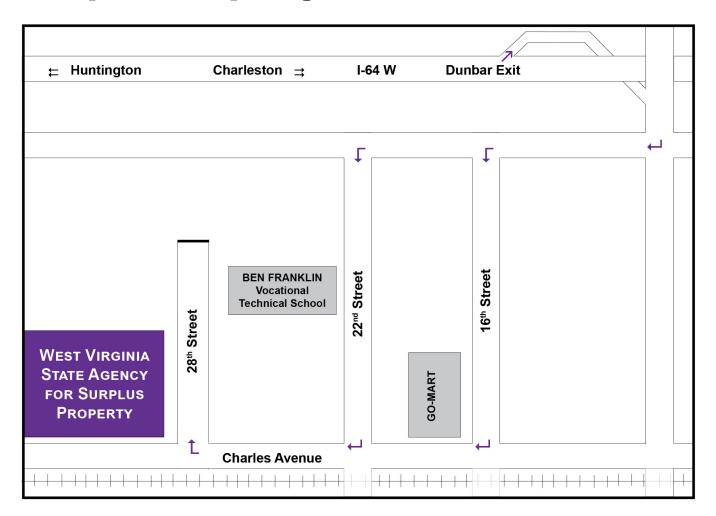
Samantha Willis Director Purchasing Division

VacantSurplus Property Manager

Samantha Knapp Courtney Johnson Editors

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Surplus Property Warehouse Location



DIRECTIONS: Exit I-64 at Dunbar/Roxalana Road, turn right on Roxalana Road then turn onto WV-25 West. At 16th Street, turn left. Go to intersection with Charles Avenue -- if you miss 16th Street, go to 22nd Street which is also a throughway. Turn right onto Charles Avenue, continue to 28th Street and turn right. The West Virginia State Agency for Surplus Property is on that corner inside the cyclone fence.

Terms and Conditions of Sale

FEDERAL AND STATE REGULATIONS: Acceptance of Federal equipment and supplies by users who have established eligibility to participate in WV Surplus is subject to certifications and agreements identified on the reverse side of the Distribution Document. **1:** Federal equipment and supplies are restricted to institutional use only, not personal use, and are to be used for a minimum of one year; **2:** All vehicles and items with an acquisition cost of \$5,000.00 or more shall be used for the purpose(s) for which acquired within one year from the date the property was invoiced and used for 18 months thereafter. **3:** During the restriction period, the property shall not be sold, traded, leased, lent, bailed, cannibalized, encumbered or otherwise disposed of or removed from the State of West Virginia without the express approval of WV Surplus. The recipients of Federal property are urged to contact WV Surplus prior to taking any actions which might be interpreted as modifying any of the certifications and agreements stated on the reverse side of the Distribution Document.

TERMS: Payment required upon receipt unless previous arrangements have been made. Payment must be by check or credit card issued against an eligible organization. No personal checks, money orders or cash transactions are permitted.

SHIPPING: All service charges are FOB Dunbar Warehouse unless expressly indicated. Out-shipping can be arranged by calling 304.766.2626. Delivery charges will be added to the invoice.